

IBM, AWS 92

2024 5 3, – IBM 92 (AWS) .

AWS AWS , , , (ISV) . IBM , , , , , AW
IBM .

(Canalys) 5 84% 450 (SaaS) [\[i\]](#) . , , .

AWS 44 29 SaaS IBM (AI) . AI , x .
x. AI x.ai , IBM AI x. x. . x. .

AWS AWS (Matt Yanchyshyn) "IBM " , " AWS IBM
. AWS IBM "

IBM Db2 (Apptio), (Turbonomic), (Instana) , IBM . AWS
(cloud-native) AWS , SaaS .

, IBM AWS AWS 15 IBM . , , , AI . IBM 24,000
AWS AWS .

IBM (Nick Otto) "AWS IBM IBM AI " , "AWS
IBM "

[i] **Canalys: Hyperscaler cloud marketplaces force greater disruption in SaaS channels (July 2023), available here*
<https://www.canalys.com/insights/hyperscale-cloud-marketplaces-saas-channels>.

<https://kr.newsroom.ibm.com/announcements?item=122776>